NGR

Helping Businesses Grow
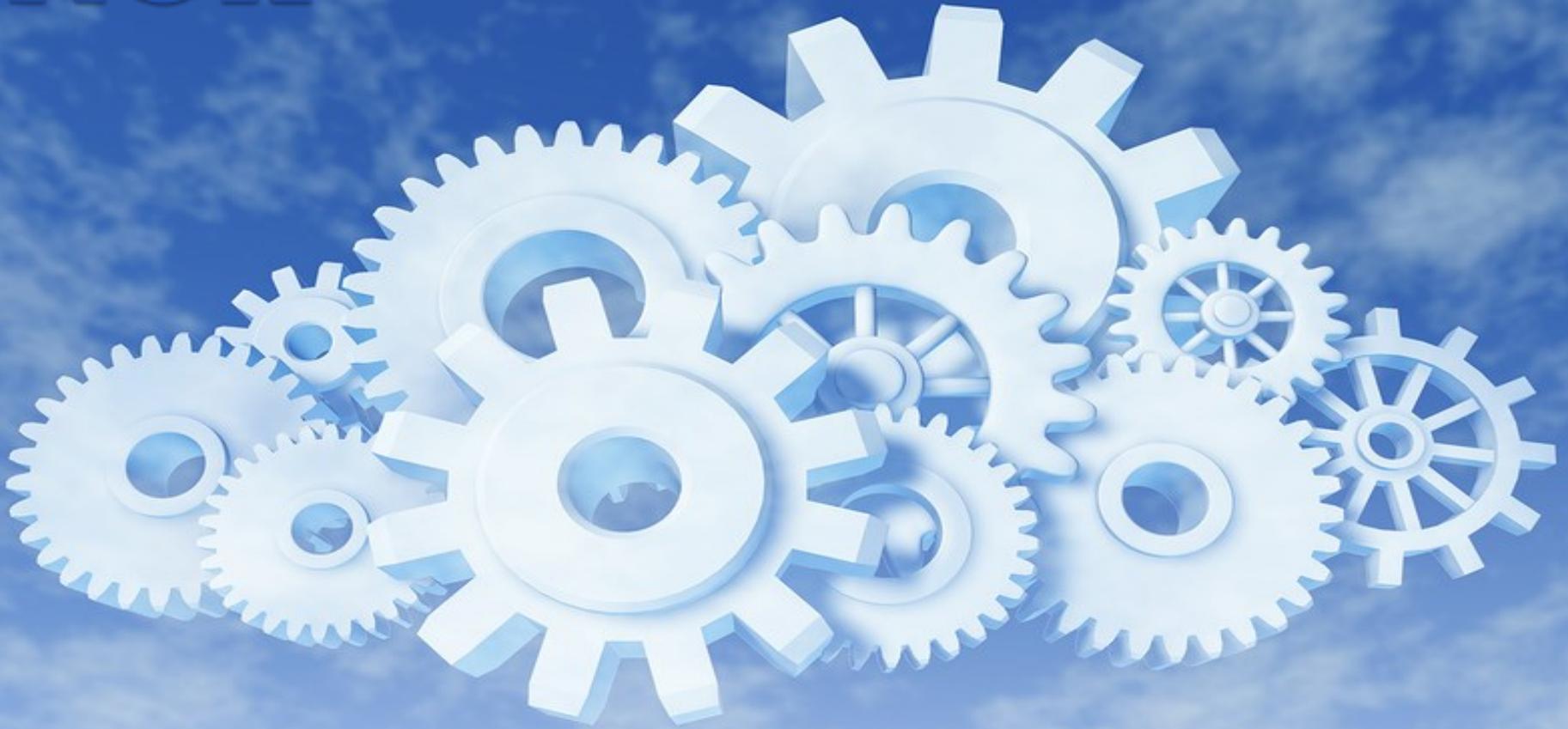
NGRERP - The planet's most powerful ERP on the cloud

Challenges faced by growing companies

Lack of a system that catapults growth

Growing organisations often find it difficult to retain business efficiency, employee productivity, and responsiveness to customer needs. Businesses are hindered by lack of technology or by systems that either cannot scale up to a growing customer base or lack the functionality to support daily business operations.

An ERP solution is the ideal fit for companies to overcome these challenges and move forward. However, a conventional On-Premise ERP model, adopted to provide business relief, has its own set of difficulties:

- Ballooning deployment costs, ranging from a staggering 40 lakh to 2 crore, depending on the degree of complexity and customization. Additional implementation, installation, and data migration costs work up to be 3-4 times more than the original cost of the ERP package

- Huge investments needed on infrastructure components such as servers, databases, networks, software patches and other IT resources

- Unreasonable implementation time, ranging between 8 and 18 months, with 60% of implementations overshooting project time by over 50%

- A rigid model that forces changes in business models as and when market conditions change

- Unwanted functionalities as additional baggage; research shows that 70% of companies use only 26% of their ERP functionalities

- No guaranteed ROI

Saas - the new-age solution

No compromises. Best benefits

The limitations faced with conventional ERP packages are now being successfully allayed with an evolved technology – Software as a Service (SaaS).

The following table explains how a SaaS ERP scores over the conventional ERP.

Conventional ERP	SaaS Model
High capital expenditure	No capital expenditure
Direct & indirect investments	No investments
Ballooning costs	Low-cost subscription model
Long implementation time	Implementable in weeks
Rigid	Scalable
Limited access	Anytime, anywhere access
Upgrades at extra cost	Free upgrades
Limited licensing	Flexible licensing

NGR Technosys, with its early-mover advantage, has actively pursued this revolutionary concept and developed a SaaS model for their ERP. This means that the powerful enterprise-integrating technology, which was earlier available only on an On-Premise model, is now made accessible on a hosted model, by NGR Technosys, with no compromise on technological capabilities.

This is the genesis of NGR's NGRERP on the cloud.

NGRERP - The planet's most powerful ERP, now on the cloud

NGRERP is the perfect solution for all your enterprise needs, because it takes the full power of ERP and places it on the cloud. This throws open a multitude of benefits for the customer. NGRERP is a result of over 11 years of research in the ERP segment. It has been designed and developed to cater to growing ERP needs in a wide spectrum of verticals.

This solution can be run on the Internet. Also, you do not have to invest in new hardware, training, or additional IT staff. Despite its

powerful functionalities, it is so simple to deploy and run, that you can go live in just 7 days. NGRERP is completely modular; you can choose only those functions you need, to achieve the perfect fit for your business. Because you pay only for what you use, on a subscription basis, you can save money and conserve capital. And when your business changes, you can size up or size down as per your requirements. Also, upgrades and updates will no longer be difficult to obtain, for we will take care of all such needs, automatically. This is why it's no surprise we call it the planet's most powerful ERP on the cloud.

NGRERP has the ability to generate increased revenues, streamline business processes, and deliver commendable ROI; it is all set to revolutionize the way business is being done across the world.

Business benefits delivered by NGRERP

NGRERP is a full-fledged and proven ERP solution that offers assured benefits. To start with, you can benefit from NGRERP in a very short period of time because of the assured lower investments and minimal deployment time. NGRERP adapts to changes and also eliminates the complexities of managing an ERP solution. This way, we take care of your enterprise processing, so that you can focus on growing your business. Read on to discover in detail the various benefits offered by NGRERP.

Simplicity

No CAPEX

NGRERP is made available on the Internet, on a subscription model, and requires no additional licences. This ensures that there is no CAPEX required to purchase the solution outright.

No Additional Investments

Because NGRERP is hosted on the cloud, you need not invest in new IT infrastructure such as hardware, middleware, networks, and so on.

No Expenses on Extra IT Staffing

NGRERP is operated on the Internet and is wholly managed by NGR Technosys. This eliminates the need for exclusive IT staffing in your office to take care of the solution.

No Licensing Issues in the Subscription Model

NGR's delivery model does not require you to buy any licences to use the product. Therefore, you pay only when you use the application and also only for the number of users.

No Maintenance Costs Involved

NGRERP's maintenance is entirely managed by NGR Technosys, free of cost. To enhance your operational performance, the solution will also be automatically updated from time to time with the latest technology versions.

Scalability

Pay-per-use

Most enterprises do not need 80% of the functionality offered by conventional ERPs. NGRERP offers you just the "right" functionality for your business; therefore, you pay only for what you use depending on your current business requirements.

Scale as you Grow

NGR Technosys's scale-up model ensures that you "subscribe" only to those functionalities that your business absolutely requires, at a specific point in time. This allows you to increase or decrease the number of users and quickly adapt to market dynamics.

Automatic Upgrades

To keep pace with growing customer requirements, a dedicated team from NGR Technosys carries out research and development to understand industry requirements and upgrade the solution accordingly on a regular basis.

Speed

No Waiting for Months to Go Live

NGRERP follows a milestone-based deployment, which mandatorily involves various stages such as registration, environment setup, role verification, user training, master data collection, opening bal-

ance upload, and go live. This methodical implementation reduces deployment time drastically.

No Additional On-Premise Infrastructure

With NGRERP, you do not have to burden yourself with the installation of underlining infrastructure nor about code modification and extensions to the core software. This guarantees that you can go live in a very less time.

Ease of Use

User-friendly Screens

NGRERP comes with easy-to-understand user interfaces for ease of operation. Intuitive web-like features, online tutorials, and actionable alerts and prompts for transactions, help you at every stage of each transaction and accelerate ease of adoption.

SMS and e-mail Alerts

The solution provides several options using which you can generate alerts on key transactions and thus make quick decisions on processes.

Interface Key Features

Other features which popularize the solution are role-based navigation, screen personalization, quick links to key data, snapshots of recent records, key reminders, alerts, and advanced search options.

Support for Data Export

Users can integrate crucial data and export them to spreadsheets for effective archival and analysis. You can also export the data in PDF and CSV file formats.

Anytime, Anywhere Access

NGRERP gives you the freedom to access information from any part of the globe at the click of a browser button. Geographically separated teams can therefore function better with improved information availability.

Better Management

Supports Regulatory Compliance

With NGRERP, your business is empowered with accelerated financial closures, more accurate financial reporting, and superior cash management. The solution supports international and local accounting standards and also eliminates the risk of non-compliance.

Enables Delegation and Improves Control

Different levels of user and action level controls will help you standardize processes among departments and bring in visibility across all functions.

Improved Productivity and Efficiency

With NGRERP, you can gain a deeper insight into organisational performance, by analysing revenue and cost information for customers, products, projects, and services. It gives you options to estimate material and process costs for any product, before quoting for the same. You can also work on multiple finance books using a single transaction login and screen, to enhance efficiency at work.

Cost Optimization

You can centralize all processes and take greater control of cross-company payment processes. Centralization and decentralization can be handled with ease, without having to log on to different systems. These capabilities help reduce your banking fees and optimize working capital and liquidity, by accurately forecasting your cash flow and cash requirements.

24x7 Support

A highly efficient and effective help desk with call centre facility is in place to handle the support requirements of end-users 24x7.

Robust Security

Highly Secure Data Centers

NGRERP's robust security measures outperform the security measures fused in with an On-Premise model. NGR Technosys's da-

ta center are securely interconnected to all its customers, through high-speednetworks and telecommunication systems.

An end-to-end solution for your enterprise

Position your growth with an integrated comprehensive solution

Unlike other solutions in the market, NGRERP helps you manage all important processes using one integrated solution.

Enterprise Resource Planning

The ERP functionality in NGRERP is designed to meet the needs of growing companies, and is based on the traditional NGR ERP application – an industry-leading product. This software includes comprehensive features to manage all facets of your business. It delivers role-based access to business application data and analytical tools. Your company can use it across the following areas:

- Human Capital Management
- Cost Planning and Control
- Supply Chain Management
- Discrete Production
- Process Production
- Tool Management
- Maintenance
- Customer Relationship Management
- Financial Management
- Service Management

Business Analytics

NGR Business Analytics solution empowers organisations to 'Measure, Monitor and Manage' their business goals and growth. This solution can be used to conduct a simple yet comprehensive

analysis of data and processes on a real-time basis, and thereby ease decision-making. With this solution, you can analyse, measure, and control organisational processes, which in turn provide a framework for planning ahead.

Extension Tools

NGR's Extension Tools are an integral part of NGRERP. They encompass the methodology, configuration settings and documentation, which enable you to quickly evaluate, implement, and deploy best business practices for both industry-specific and general activities. These tools include the Extension Development Kit (EDK), which is pivotal in the effective functioning of a successful ERP application.

Business Process Coverage

Streamline your business processes from start to finish

Successful businesses are quick in building and executing processes. Business processes are all about the business practices and methodology that organisations deploy, to hasten operations, enhance market response, trigger partnering, and increase value chain. NGRERP helps you streamline your processes from start to finish and enables you to execute your processes with increased efficiency. Because the solution integrates various processes, you can gain critical information across each section and make smart decisions. NGRERP covers the following processes and much more:

Procure to Pay: Purchase, Payables Management and Bookkeeping

Order to Cash: Sales and Shipping, Receivable Management and Bookkeeping

Made to Order/Stock: Discrete Production and Inventory

Cost Control and Planning: Management Accounting

Jobwork to Pay: Purchase and Subcontracting, Payables Management, and Bookkeeping

Accounting to Profit: Bookkeeping

Works to Pay: Human Resources Management and Bookkeeping

Service to Execution: Service Management

The perfect solution for every industry

Benefit from industry-specific solutions that address your unique requirements

NGR Technosys has accrued extensive domain knowledge across a wide variety of industries. This has enabled NGR Technosys to understand and imbibe prevailing industry best practices and develop a deep functional expertise. All this rich knowledge has been incorporated into NGRERP to give your company production-grade applications with rapid, flexible deployments.

Trading

Trading companies are unique because they follow the "stock and sell" concept. They require robust planning and optimum stock levels, because this directly impacts profit margins and customer service levels. Also, multilocation billing makes real-time data updation a prerequisite.

NGRERP helps efficiently handle:

- Multilocation Setup Management
- Franchisee Management
- Dealer Management System
- Stock Replenishment Management
- Sales Agent Management
- Integrated Warehouse Management

Auto & Auto Component Manufacturers

Auto component manufacturers face immense pressure to meet delivery schedules. They require a schedule that can integrate the firm's production facilities with other constituents of the supply chain and provide real-time accurate information on inventory, production schedule and materials availability, to meet delivery schedules.

NGRERP provides solutions for the following:

- Inventory Tracking
- Order Management
- Work-in-progress Tracking
- Tracking Pending Shipments
- Schedule-based Dispatches
- Customer and Supplier Portal
- Material Requirement Planning
- Capacity Planning
- Inventory Analysis
- Inward Subcontracting

Electronics & Engineering

Every electronics and engineering company wants to stay competitive in the market. That is why planning plays a critical role here. Centralized/decentralized material and process planning are also very important.

NGRERP supports the following:

- Detailed Production Costing
- Multiple Bill of Material
- Material Requirement Planning
- Capacity Planning
- Customer and Supplier Portals
- WIP Tracking across Locations
- Inventory Planning

- Resource Planning

- Tracking Pending Shipments

- Procurement Planning

Other Manufacturing Industries

Manufacturing industries today operate in a very competitive environment. They need to produce qualitatively and quantitatively, reduce costs, manage assets/manpower, and increase profitability.

NGRERP helps efficiently handle:

- Made to Order Manufacturing

- Made to Stock Manufacturing

- Engineer to Order Manufacturing

- Assemble to Order Manufacturing

- Jobwork Process

- Rework Management

- Materials Management

- WIP Management

Services

NGRERP helps users effectively manage service operations, thereby causing increased productivity. The solution provides service organisations the facility to record, access and analyse information, and also revert to service requests.

The solution caters to customer-based services and customer-owned equipments. It can also be used for services offering definition and positioning, spare parts and service item management, technician enablement, order management and tracking, customer management, complaint registration, service billing, third-party billing, and service billing with insurance claims.

NGRERP is tightly integrated with financials and inventory management, and can also be used for project tracking.

Leather

The leather industry has unique business processes. Raw material procurement constitutes a major role, and focus is required on multiple attributes to deliver the required product. Also, because of the chemicals involved in the process, conforming to environmental norms and, government rules and regulations, are imperative.

NGRERP provides specific solutions, which help automate processes such as:

- Size Matrix Management

- Attribute-based Planning

- Shoe Fitting Management

- Tannery Management

Power Generation

NGRERP helps monitor various real-time plant parameters from different generating stations, and thereby improve operational performance. It helps control cost overruns of projects by providing visibility over budgeted and actuals.

NGRERP helps automate processes such as:

- Raw Material Consumption Tracking

- Operational Efficiency Tracking

- Recording Meter Reading for Electricity Consumption

- Control Systems Management

Food Processing and Dairy

Food processing and dairy companies experience tremendous change as a result of global competition, evolving consumer preferences, ever-stringent government regulations, and many other factors. Food manufacturers must consistently deliver high-quality products and maintain superior standards, while keeping an eye on

cost, to remain profitable and competitive.

NGRERP helps cover:

- Procurement Management
- Bulk Dispatch of Products
- By-product Management
- Combining and Splitting of Attributes

What makes NGRERP the right solution for you?

The solution's features in a flash

♦ Strong focus on providing ERP on a SaaS (Software as a Service) model

♦ Dedicated efforts directed towards individual industry segments

♦ Portal facility to help customers and suppliers access information online

♦ PDA assistance to transact when on the move

♦ Multicomponent interaction enabled to facilitate configuration of multiple companies and intercompany transactions, while avoiding redundancy issues in data entry

♦ Centralization and decentralization enabled without multiple logins

♦ Built-in discrete production module, with state-of-the-art MRP II features, to address manufacturing, planning and control needs

♦ Bulk authorisation of documents enabled

♦ 305+ reports across all modules made available

♦ Heightened product support and training

♦ Enhanced security features: Firewall and other security mecha-

nisms like SSL certificates enabled in multilayer architecture

♦ Templatised implementation with a reduced time frame

♦ Free product upgrades and heightened support provided by dedicated teams of software and hardware professionals; this in turn reduces the TCO

NGRERP: In a nutshell

NGRERP takes the full power of ERP and places it on the cloud. This enables you to run the required solution on the Internet. This way, you do not have to invest in new hardware, training or additional IT staff. Despite its powerful functionalities, it is very simple to deploy and run, and can go live in just 7 days. NGRERP is completely modular; you can choose the functions you need to achieve the perfect fit for your business. Because you pay only for what you use, on a subscription basis, you can save money and conserve capital. And when your business changes, you can size up or size down, just as fast, as per your requirements. Also, upgrades and updates will no longer be difficult to obtain as we will manage everything, automatically. That's why it's no surprise we call it the planet's most powerful ERP on the cloud.

Business challenges faced by growing companies

♦ Ballooning deployment costs

♦ Huge investments needed on infrastructure components such as servers, databases, networks, software patches, and other IT resources

♦ Unreasonably long implementation time

♦ Unwanted functionalities imposed as additional baggage

♦ No guaranteed ROI

What NGRERP Offers

Enterprise Resource Planning (ERP): Streamline and efficiently manage end-to-end functionalities covering Human Capital

Management, Cost Planning and Control, Supply Chain Management, Discrete Production, Process Production, Tool Management, Maintenance, Customer Relationship Management, Financial Management and Service Management.

Extension Tools: Build your own unique set of extended features to existing functionalities, using NGR's Extension Development Kit, without modifying the base product source code.

Business Analytics: Gain valuable insights for decision-making; 'Measure, Monitor, and Manage' your business goals and growth.

Industry Solutions: Meet your unique industry-specific requirements with NGRERP, by choosing from an array of business processes for your industry.

Business Benefits

♦   Better Management

♦   Cost Savings

♦   Increased Productivity

♦   Robust Growth

About NGR

NGR Technosys is a global supplier of business management and revenue performance management solutions. At NGR, we live and breath business every day. We are passionate about helping our customers achieve their ambitions. Our range of business management and revenue performance management solutions are continually evolving as we innovate to answer our customer's needs.

Our Business Management solutions support accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries.

Our Revenue Performance management solutions transform marketing and sales teams of all sizes to accelerate predictable revenue. Our Revenue Performance Management solutions are both powerful and easy to use, providing explosive revenue growth throughout the revenue cycle from the earliest stages of demand generation and lead management to deal close and continued customer loyalty.

To find out more about NGR's Business Management solutions or Revenue Performance Management solutions and how they can benefit your company, please visit us at www.NGRTechnosys.com or call us at +91 8985 11 2309 or email us at info@ngrtechnosys.net.

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